



Bluglance Consulting Private Ltd

Unlocking Success through
Strategic Insights

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to learn more
about us



About **Bluglance** Consulting



Founded by: Aurobinda Gayan, **20+ years** of experience across **Financial Markets, Commodities, FX, and Interest Rates.**



Headquartered: Hyderabad (office in Mumbai).



Specialization: End-to-end **commodities and FX** consulting across market intelligence, risk management, investment strategies, and intermediary services.



Mission: Empowering global enterprises through data-driven strategic insights and execution-ready support.



Our Service

Bluglance Consulting delivers **integrated consulting, market intelligence, and execution support to help enterprises navigate global commodity and currency markets**. From insight-led strategy to risk frameworks, investment planning, and trade facilitation, we strengthen decision-making, protect margins, and drive sustainable growth.



Market Intelligence

Data-driven insights for commodities, FX & rate markets.



Risk Management

End-to-end risk frameworks across commodities & currencies.



Intermediary Services

Global trade facilitation and access.



Investments

Global trade facilitation and access.





Core Offerings



Global commodity
& FX coverage



Actionable reports
& dashboards



Tailored solutions
for client-specific
sectors



In-depth analytical
insights

Market Intelligence Insights

Market Intelligence

Enhancing **decision-making** with **real-time market insights**.



Analytics Platform

Proprietary digital analytics suite integrating real-time market data, macro indicators, and custom alerts.

Modules:

- Price trends
- Risk-event tracking
- Sentiment score
- Supply-demand monitor.

Benefits:

- 24x7 market visibility,
- Scenario analysis,
- Portfolio correlation view.



Trade Compass

An intelligent trade visualization tool offering pricing models, import/export parity, and cost benchmarking.

Features:

- Procurement pricing,
- Global parity mapping,
- Opportunity evaluation,
- Behavioral trends.

Benefits:

- Identify arbitrage
- Supply chain opportunities faster.



Core Offerings



Commodity price
risk mitigation



FX exposure
management



Domestic &
international risk
consulting



Strategy &
compliance
monitoring

Risk Management Expertise

Risk Management Solutions

Helping clients **identify, quantify, and mitigate risk exposure** across commodities and currencies.



360 Risk Framework

An integrated risk ecosystem to monitor, hedge, and optimize exposures.

Key Modules:



Hedge book design &
tracking



Inventory and position
risk mapping



Derivative hedge
modeling



Stress testing & scenario
analysis



Risk dashboards (MTM,
VaR, PnL simulation)

Benefits:



Real-time
transparency



Improved capital
efficiency



Reduced financial
volatility



Core Offerings



Portfolio Asset
Allocation



Liquidity & Cash
Management
Solutions



Capital Preservation
Strategies



Risk-Adjusted
Return Optimization

Investment Solutions

Investment Strategies

Structured investments balancing **liquidity, capital safety, and long-term growth.**

Short-term:



Govt Securities

Park surplus cash in high-safety instruments with stable returns.



Liquid Funds

Quick access to funds with low volatility and better yield than idle cash.



T-Bills

Short-tenor cash parking for predictable liquidity planning.



Equity/Commodity ARB Funds

Market-neutral strategies aimed at steady, tax-efficient returns.

Ideal for **treasury desks, working capital reserves, and surplus cash management.**

Long-term:



Equities

Build long-term capital appreciation aligned to risk profile and horizon.



Overseas Funds

Global diversification to reduce single-market concentration risk.



PMS / AIFs

Strategy-driven portfolios for differentiated, alpha-seeking exposure.



Multi-Asset Funds

Balanced allocation across equity, debt, and alternatives for smoother cycles.

Designed for **family offices, HNIs, endowments, and institutions** seeking long-term outcomes.



Core Offerings



Counterparty Matching
& Verification



Price Discovery &
Benchmarking



Commercial
Structuring &
Negotiation Support



Trade Compliance &
Documentation
Support

Market Access & Trade Facilitation

Intermediary Services

Connecting clients with **global and domestic trade ecosystems.**

Capabilities:



Facilitating Global Market Access

Enabling clients to access diverse global markets efficiently.



Connecting Stakeholders

Linking clients with a wide network of suppliers, importers, exporters, and end users



Streamlining International Trade

international trade activities and market entry.



Enabling domestic trade of commodities

Enabling clients to access and execute trade efficiently.

BGCPL Products

Tailored approaches for **global market intelligence**



Analytics Platform

Comprehensive market intelligence across commodities and FX

Commodities Research

- Daily to long-term outlooks
- Coverage: Precious metals, industrial metals, energy
- Commodities: Gold, Silver, Aluminium, Copper, Lead, Nickel, Zinc, Tin, Oil & Gas

FX Research

- Daily to long-term outlooks
- Markets: Global FX, emerging markets, India
- Currencies: USD Index, major global currencies, USD/INR & Asian FX



Trade Compass

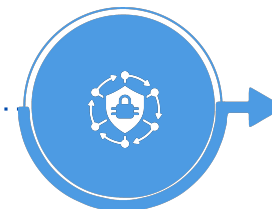
Market access, execution support, and advisory

Market Access

- Global exchanges: LME, ICE, CBOT, NYMEX, SHFE, MCX, NCDEX, NSE, BSE
- Physical market connectivity for seamless trade execution

Additional Services:

- Customized client research
- Sector-specific analytical reports
- Support in setting up commodity trading desks



360-Degree Risk Framework

End-to-end commodity and FX risk management

Risk Strategy & Hedge Structuring

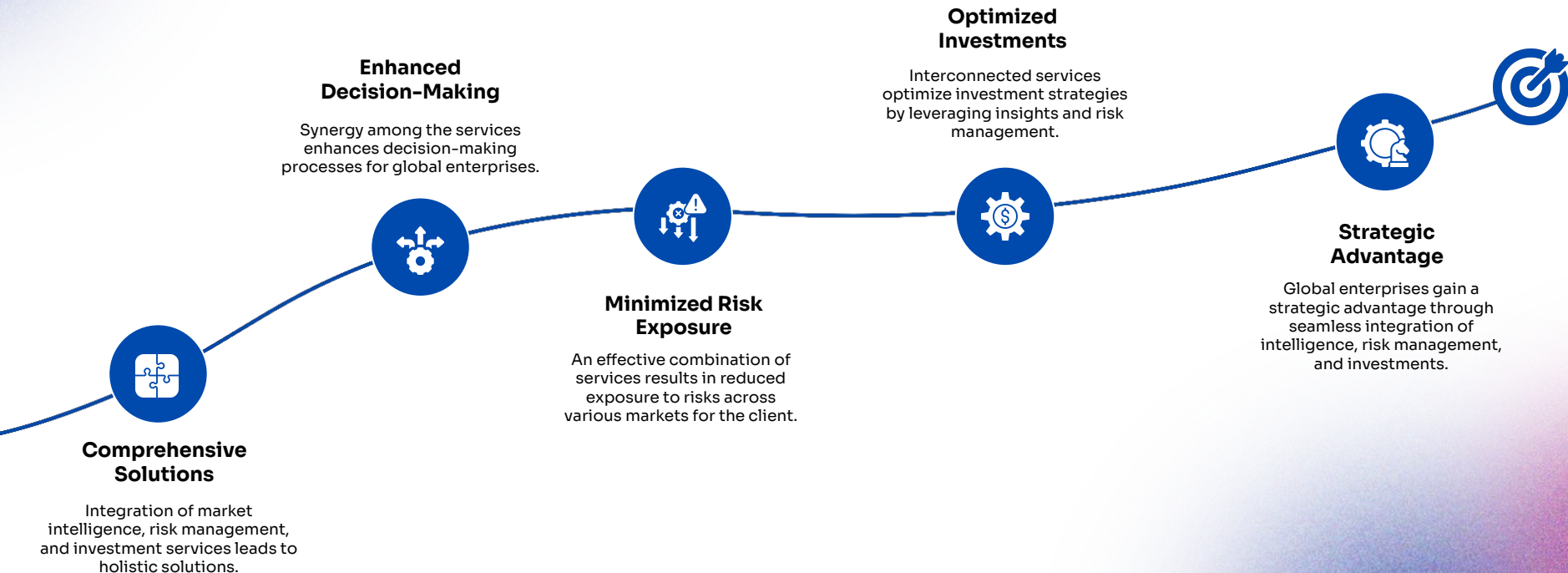
- Hedge book design and optimisation
- Derivative modelling (futures, options, structured hedges)
- Inventory and position risk mapping
- Policy-aligned hedge strategies

Risk Monitoring & Analytics

- Real-time hedge and exposure tracking
- Stress testing and scenario analysis
- Risk dashboards: MTM, VaR, P&L and sensitivity analysis

Service Synergies

Illustrating the Interconnection of Market Intelligence,
Risk Management, and Investment Services



Industries we cover



Manufacturing & Industrial Enterprises



Base Metals & Commodities



Scrap, Recycling & Circular Economy



Export-Import & Trade-Driven Businesses



Precious Metals & Bullion



MSMEs & Mid-Market Corporates



Treasury & Risk-Focused Enterprises



Family Offices, HNIs & Emerging Businesses



Financial Services & Capital Markets



Mutual Funds & Asset Management

Let's Collaborate on this Captivating Journey



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Thank you!